



# AQARIOS

Efficient. Dynamic. Scalable.

**Quantum Optimization:** The future of problem-solving.



# Aqarios - a Spin-off from LMU Munich



Founded in 2016, among top 12 QC universities worldwide and collaborating with more than 20 DAX companies.



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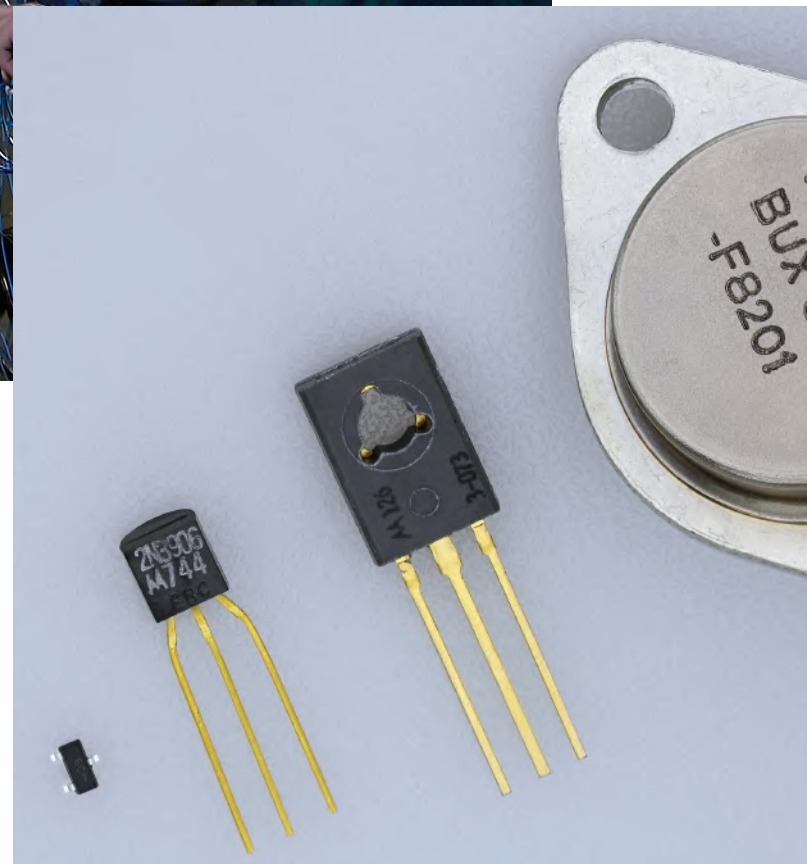
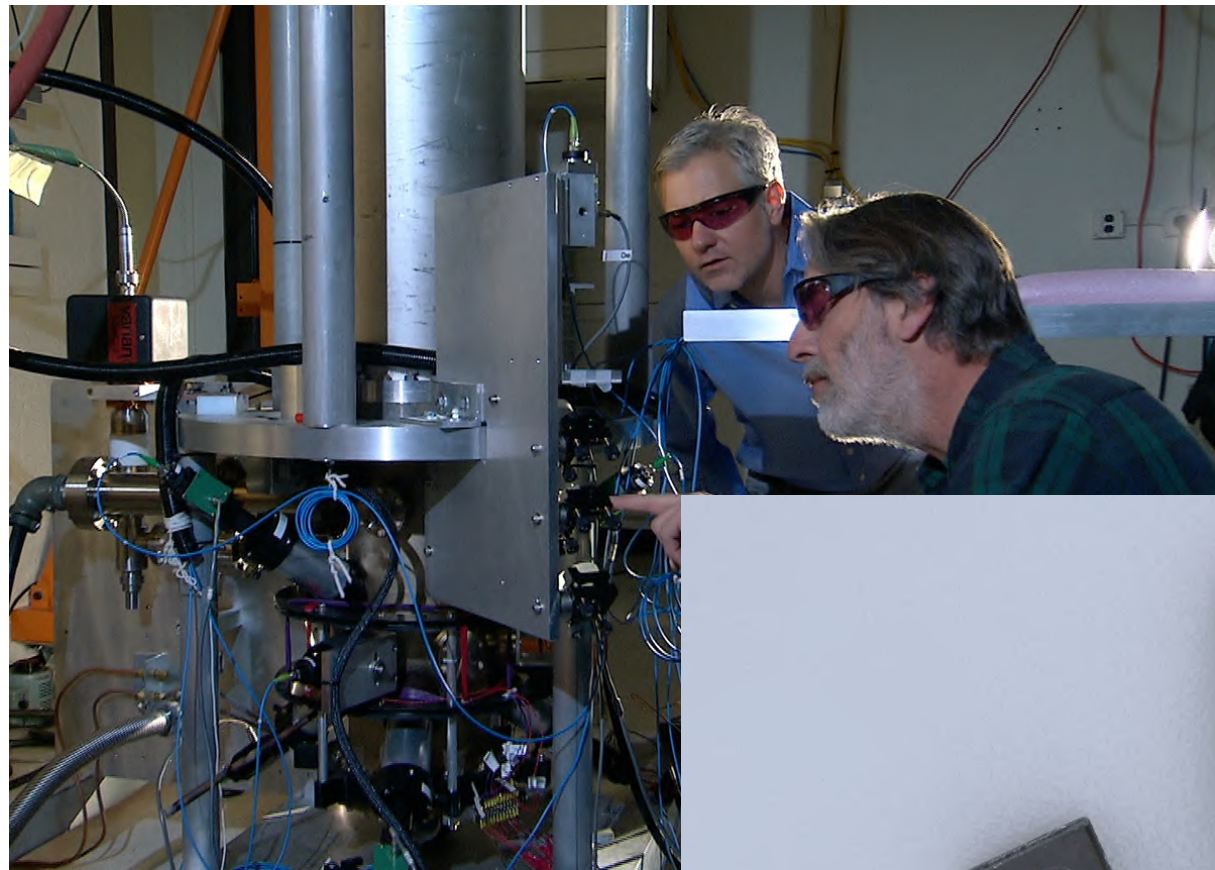
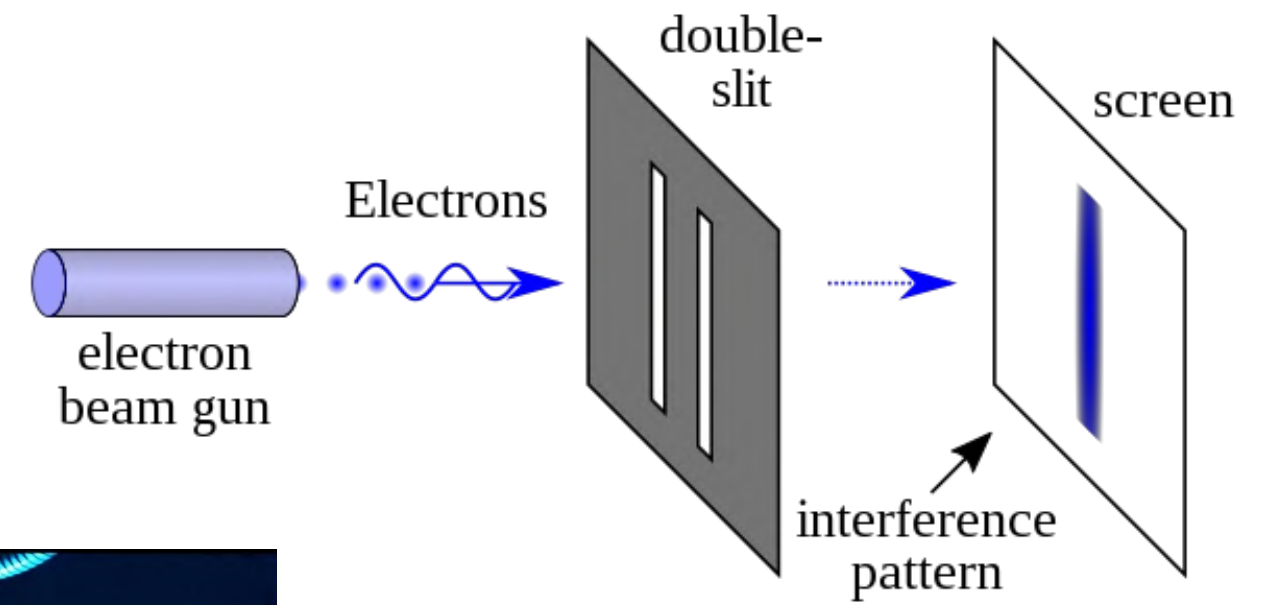
Business Relations & Scientific Advisory

**... and a growing team of 30+ Quantum Computing experts and Software Developers**



# The first Quantum Revolution

## Discovering quantum mechanics.

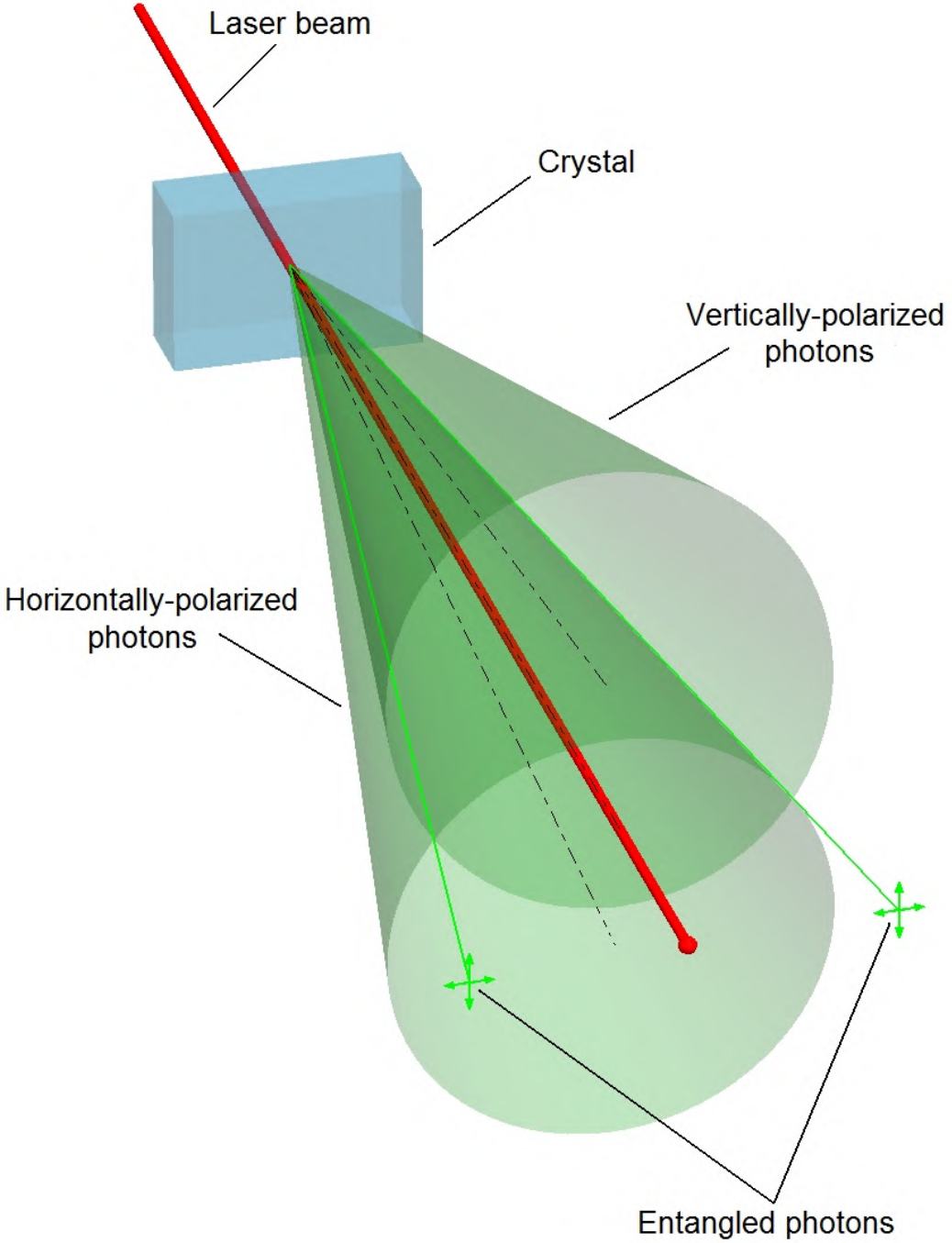


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# The second Quantum Revolution

Manipulating quantum systems at will.





# The impending third Quantum Revolution

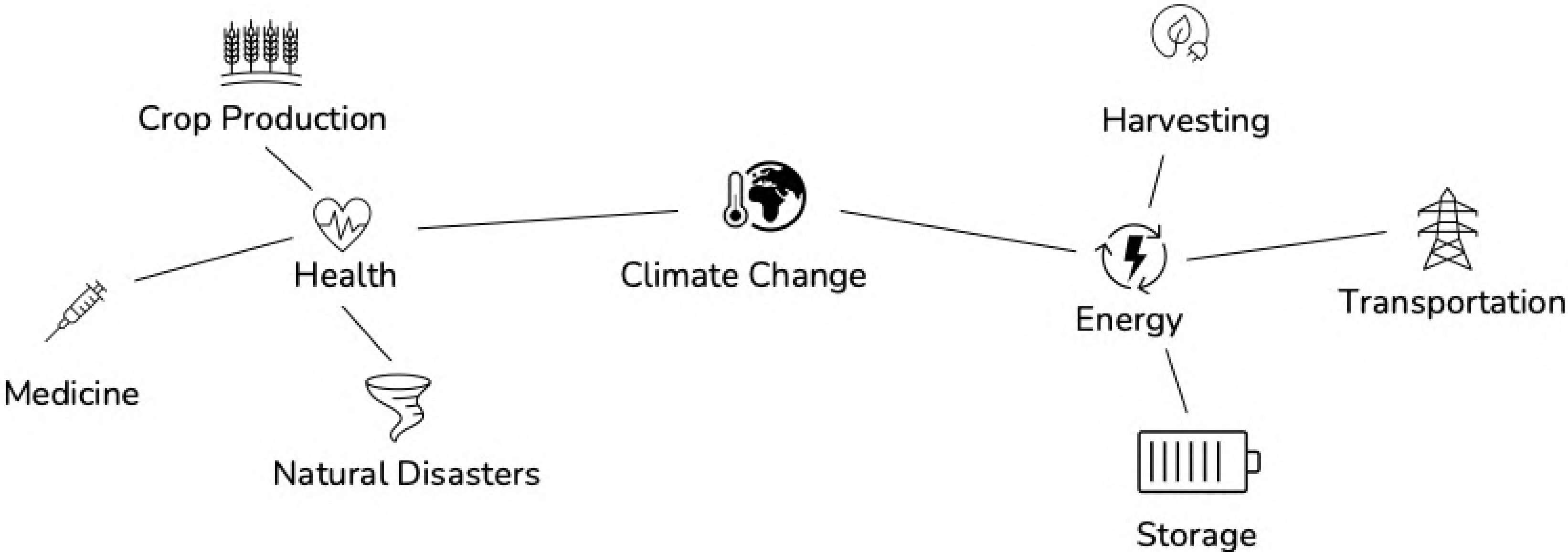
Controlling large quantum systems, revolutionizing our world.





# Existential Challenges of Humanity

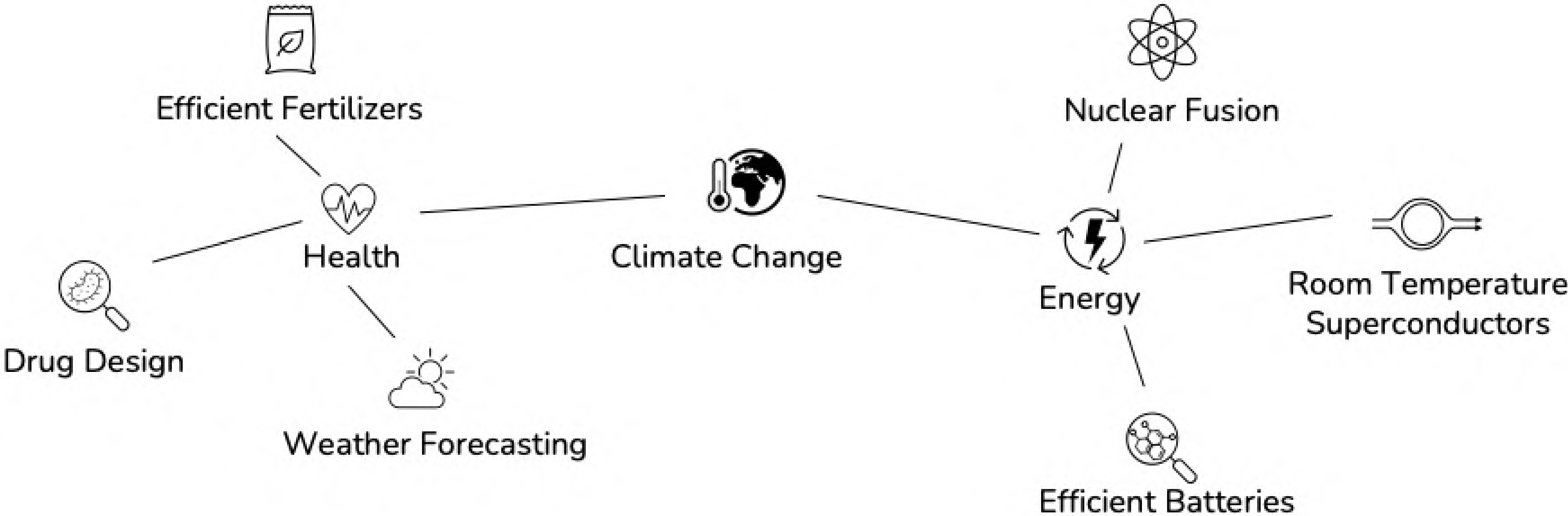
The biggest problems we are facing today.





# Existential Challenges of Humanity - Solutions

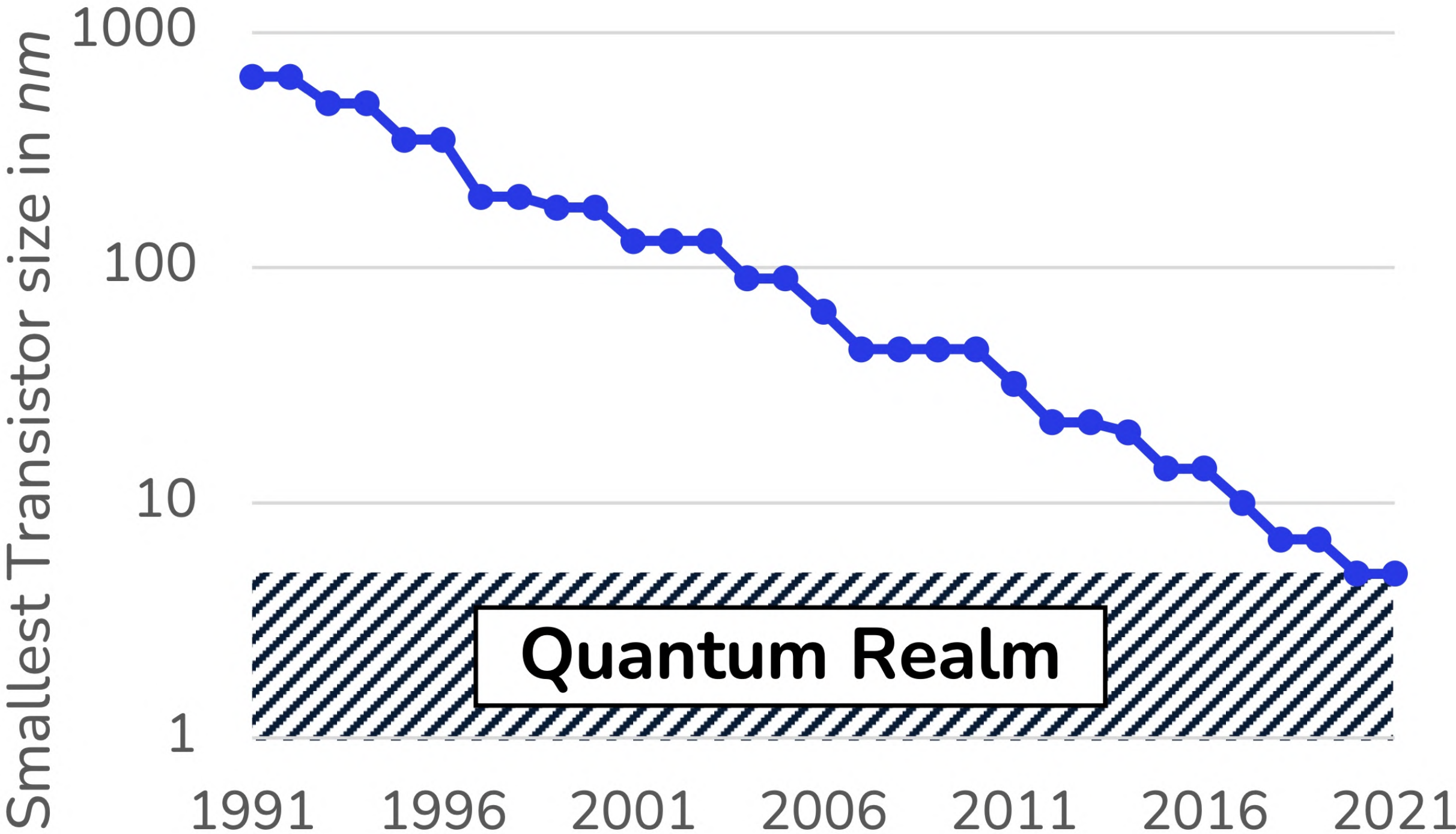
Ideas for solutions to these challenges already exist.





# Moore's Law

Our current hardware is hitting a roadblock.







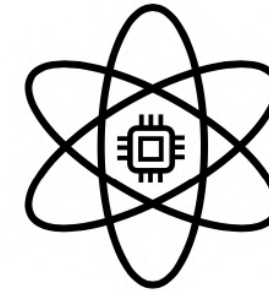
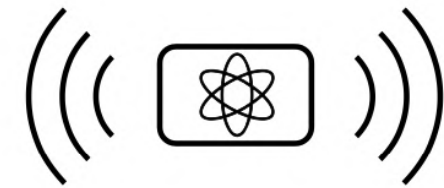
# The next Technological Revolution

Promising applications of quantum technologies.

## Quantum Sensing

Study of sensors (e.g., measuring time, gravity, etc.) utilizing quantum effects.

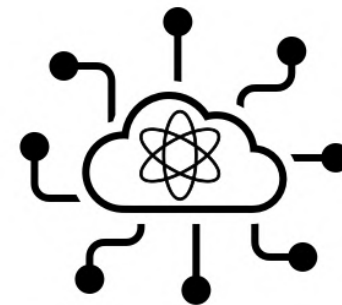
→ higher precision



## Quantum Computing

Paradigm of computation exploiting quantum effects like entanglement and superposition.

→ computational speedup



## Quantum Communication

Secure data transfer via quantum internet, built e.g., from photons carrying quantum information.

→ provably secure

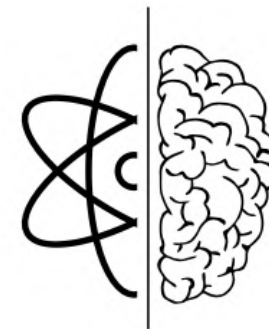
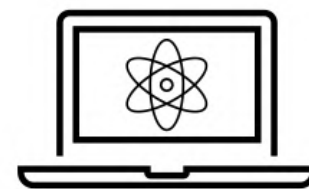


# Archetypical Use Cases of Quantum Computing

Where the computational speedup of quantum can be used.

## Quantum Simulation

Simulation of (quantum)-physical systems and processes (i.e., solving partial differential equations).

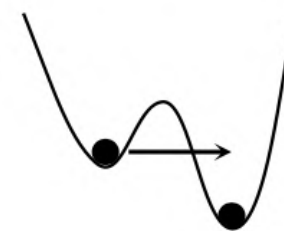


## Quantum Artificial Intelligence

Solving linear algebra problems as native formulations of quantum mechanics.

## Quantum Cryptography

Decryption like in Shor's factorization algorithm and secure quantum communication.



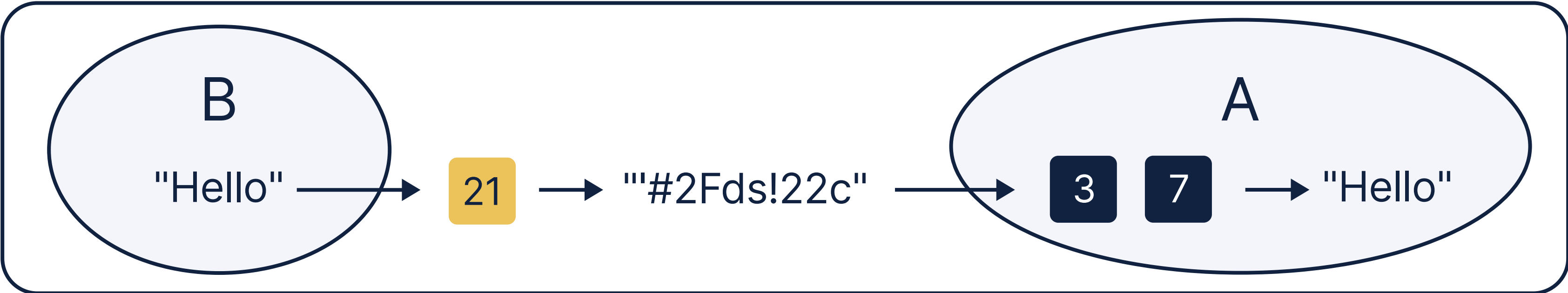
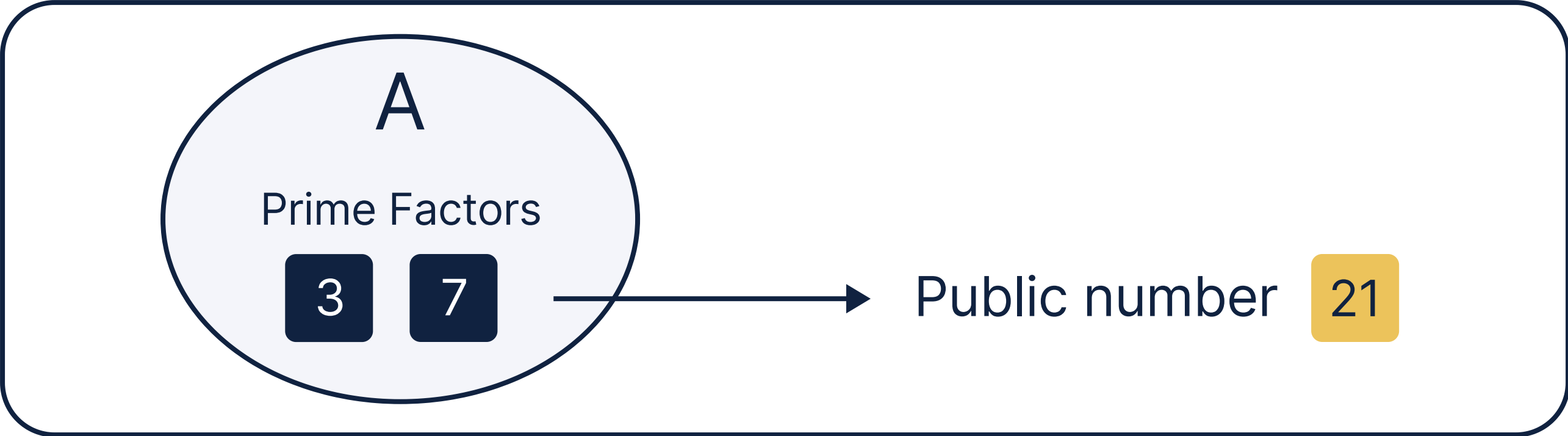
## Quantum Optimization

Exploiting powerful quantum algorithms and heuristics using exponential quantum parallelism.



# The RSA Algorithm

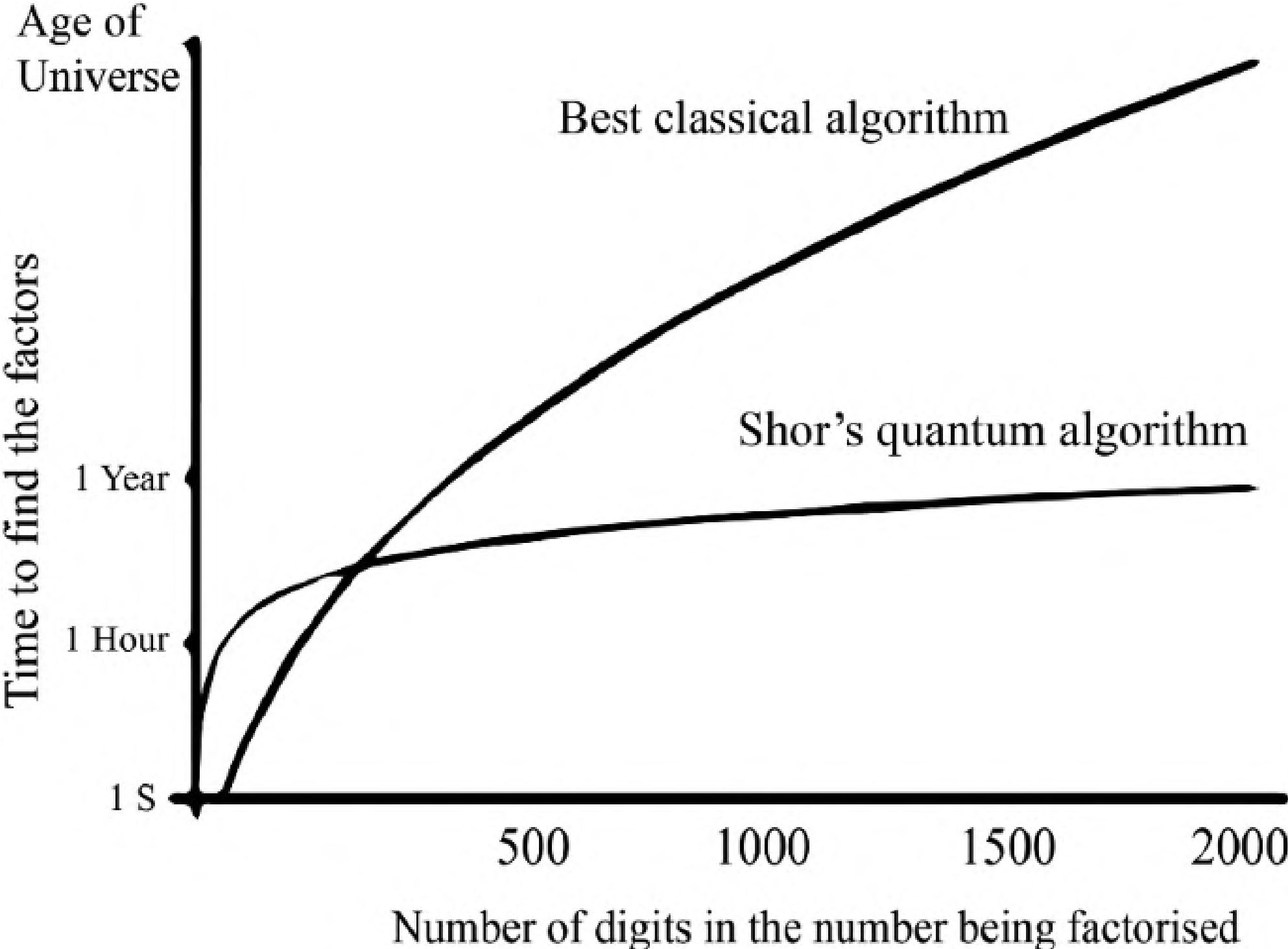
A popular encryption method based on prime factorization.





# Shor's: Unleashing the Power of Quantum

How we can harness the fundamentals of quantum mechanics.





# The Quantum Hardware Challenge

What's stopping us from using these algorithms?



U. S. Army Photo



Google's Sycamore processor. Photo Credit: Rocco Ceselin

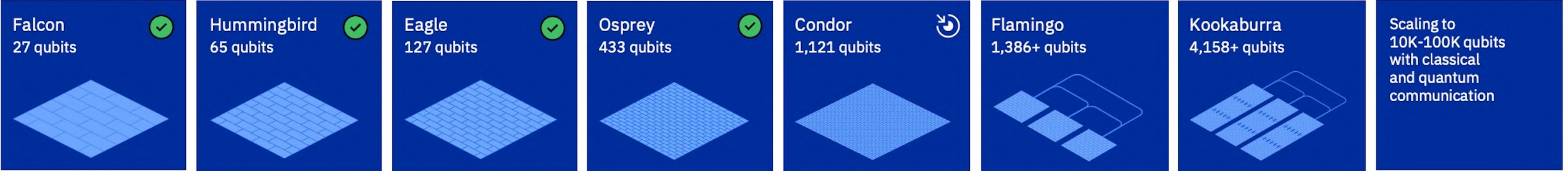
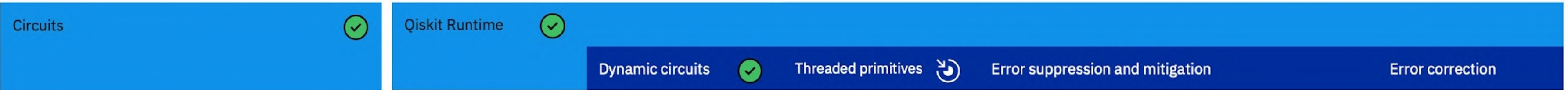
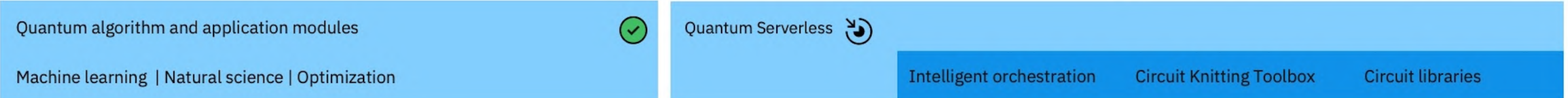
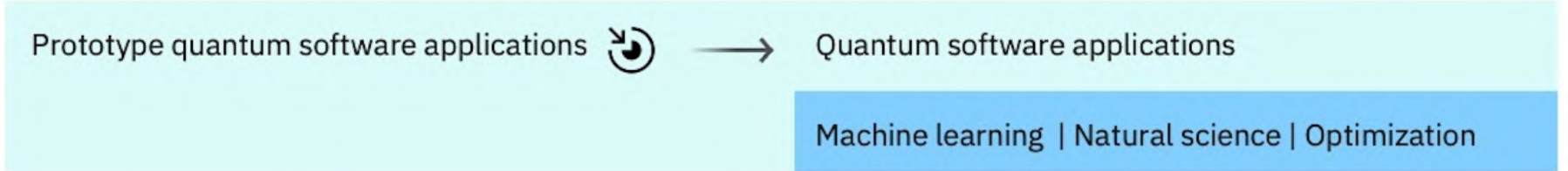


# Shor's: Breaking the 2048-bit RSA Algorithm

Fujitsu: We need 10.000 qubits and 104 days.

## IBM Quantum

2019	2020	2021	2022	2023	2024	2025	2026+
Run quantum circuits on the IBM cloud	Demonstrate and prototype quantum algorithms and applications	Run quantum programs 100x faster with Qiskit Runtime	Bring dynamic circuits to Qiskit Runtime to unlock more computations	Enhancing applications with elastic computing and parallelization of Qiskit Runtime	Improve accuracy of Qiskit Runtime with scalable error mitigation	Scale quantum applications with circuit knitting toolbox controlling Qiskit Runtime	Increase accuracy and speed of quantum workflows with integration of error correction into Qiskit Runtime

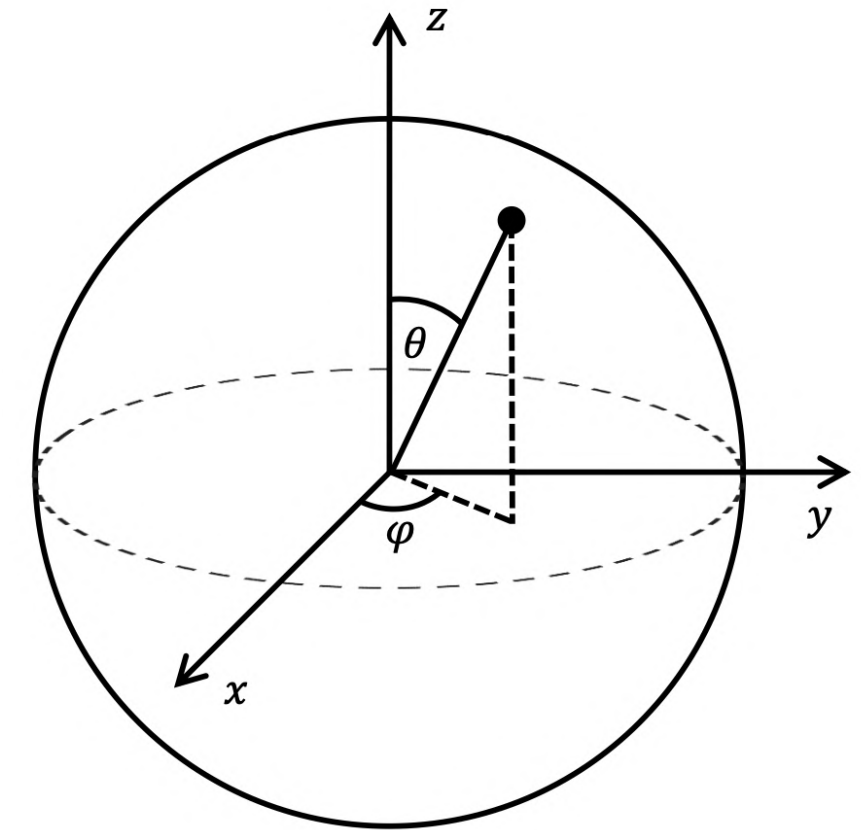




# The Problem of our Qubits

A qubit is not always a qubit.

- **Noise and Imperfections:** Prone to errors and noise.
- **Limited Coherence Time:** Short-lived quantum states.
- **Scaling:** Adding more qubits is not trivial.



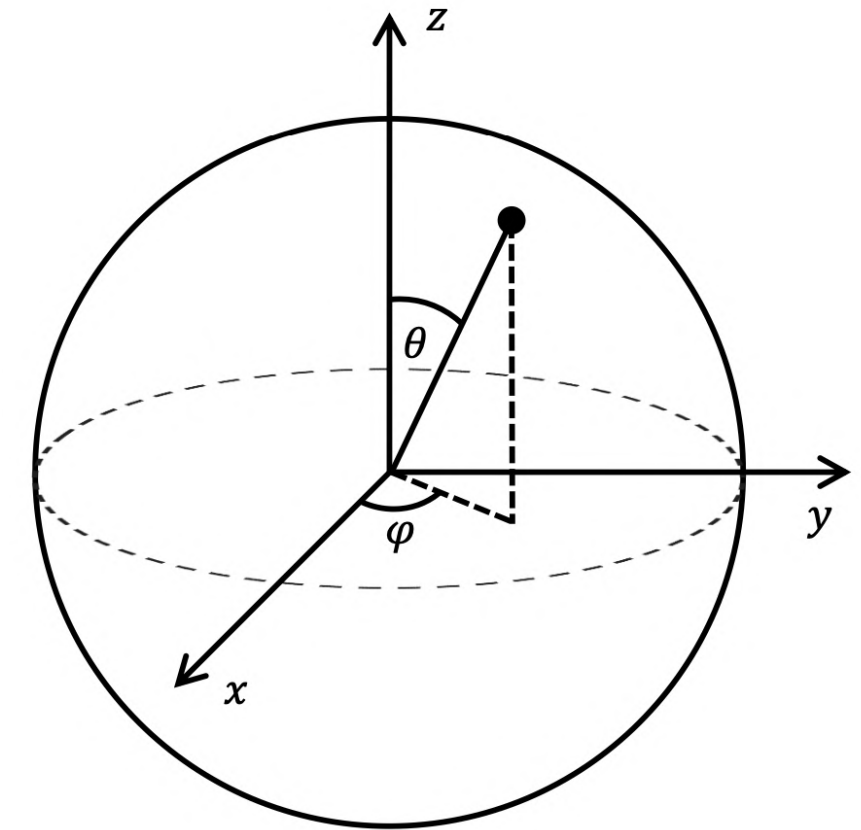


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→ Combine multiple physical qubits into a logical qubit!





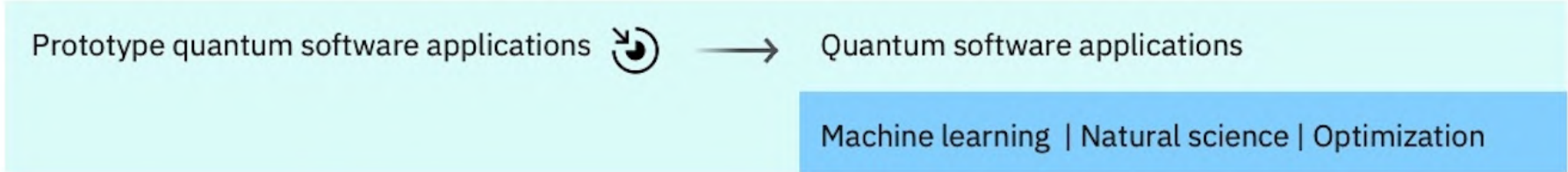


# Shor's: Breaking the 2048-bit RSA Algorithm

Google: We need 20.000.000 **physical** qubits and 8 hours.

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Quantum algorithm and application modules

Machine learning | Natural science | Optimization

Quantum Serverless

Intelligent orchestration    Circuit Knitting Toolbox    Circuit libraries

Circuits

Qiskit Runtime

Dynamic circuits    Threaded primitives    Error suppression and mitigation    Error correction

Falcon   
27 qubits

Hummingbird   
65 qubits

Eagle   
127 qubits

Osprey   
433 qubits

Condor   
1,121 qubits

Flamingo  
1,386+ qubits

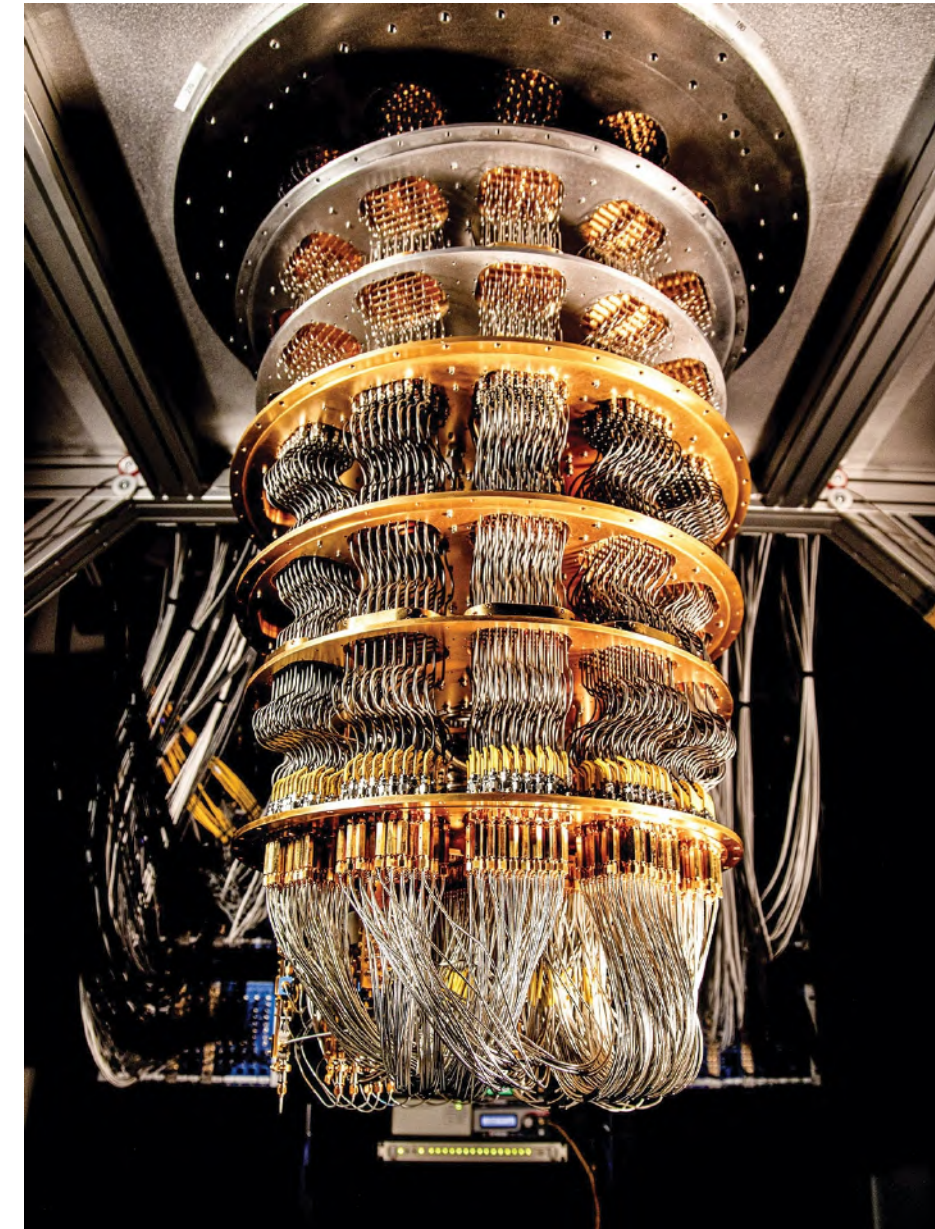
Kookaburra  
4,158+ qubits

Scaling to 10K-100K qubits with classical and quantum communication



# Why Quantum Computing Today?

The importance of preparing for the age of Quantum Computing.





# Quantum Computing in the Near Future

We don't have to wait for Shor's algorithm.

Shor's algorithm is known not to be usable any time soon.

**But Quantum Computing is not just about Shor's algorithm.**



Quantum Simulation, AI  
& Optimization



Quantum Annealing

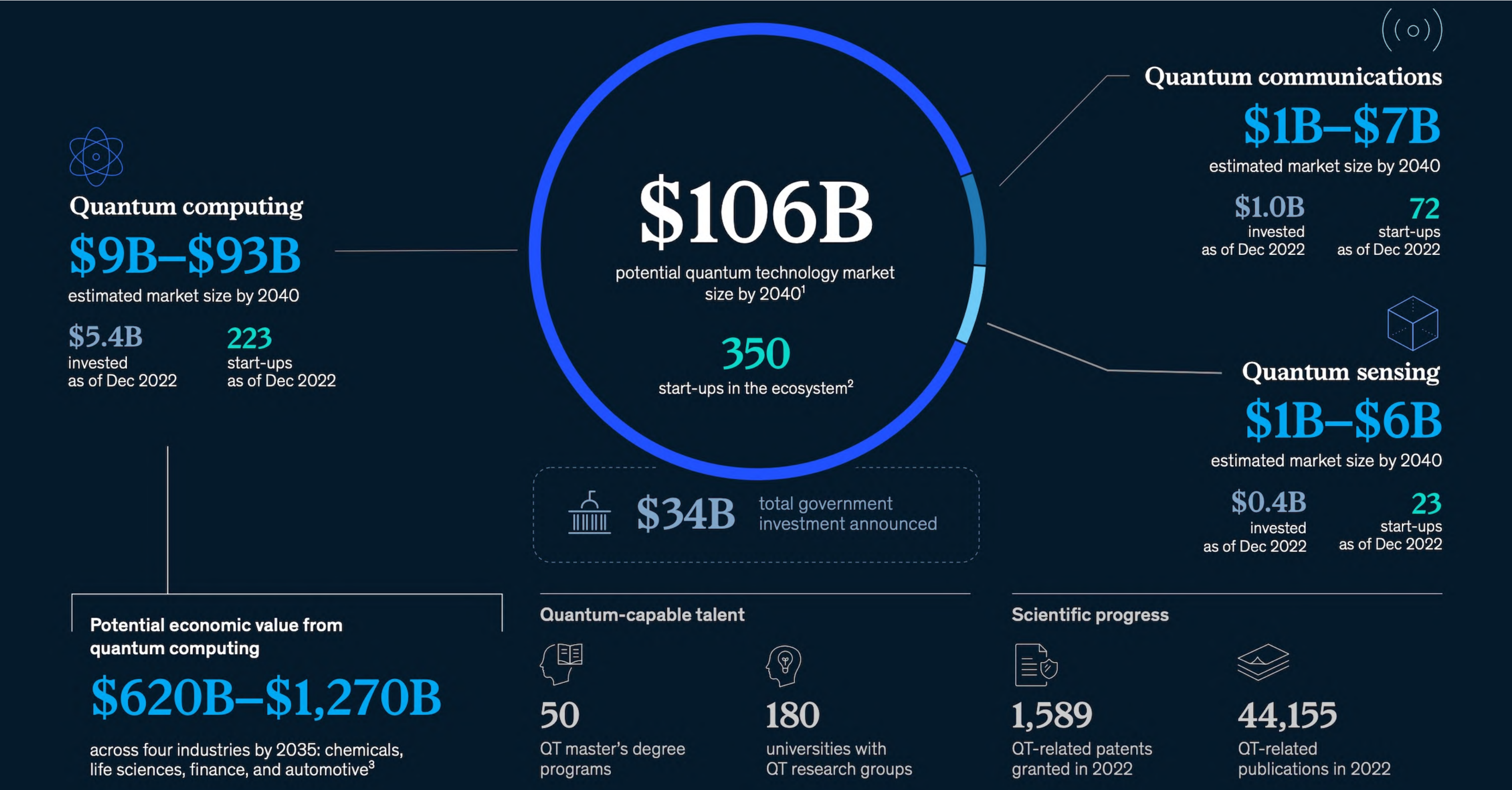


Hybrid Algorithms



# The Quantum Technology Ecosystem

A McKinsey study on quantum technology monitor findings.





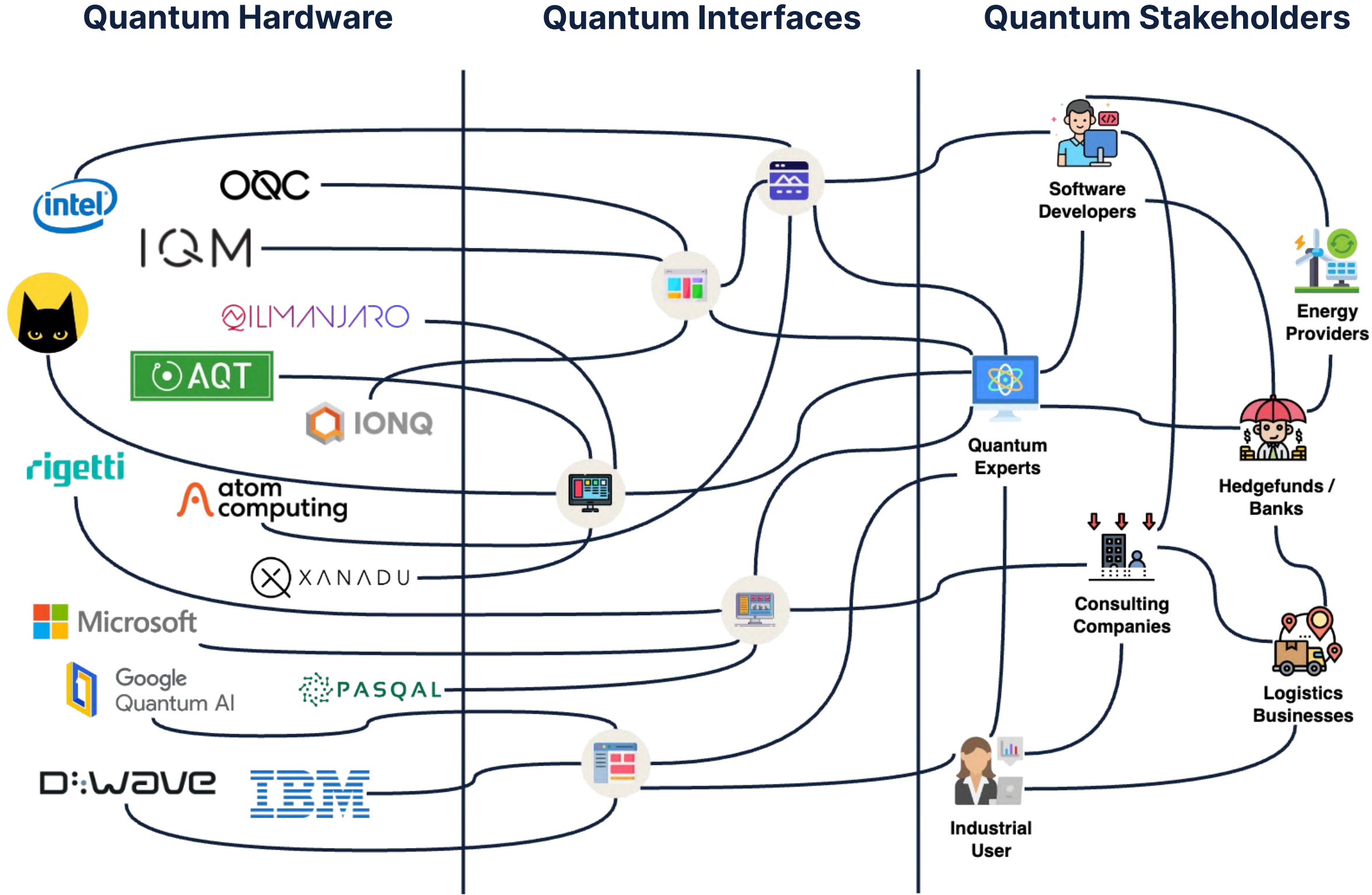
# The Status Quo of the Quantum World

An opaque landscape of processes and infrastructures.

?  
When and how to use quantum computing?

?  
Which quantum hardware and algorithm?

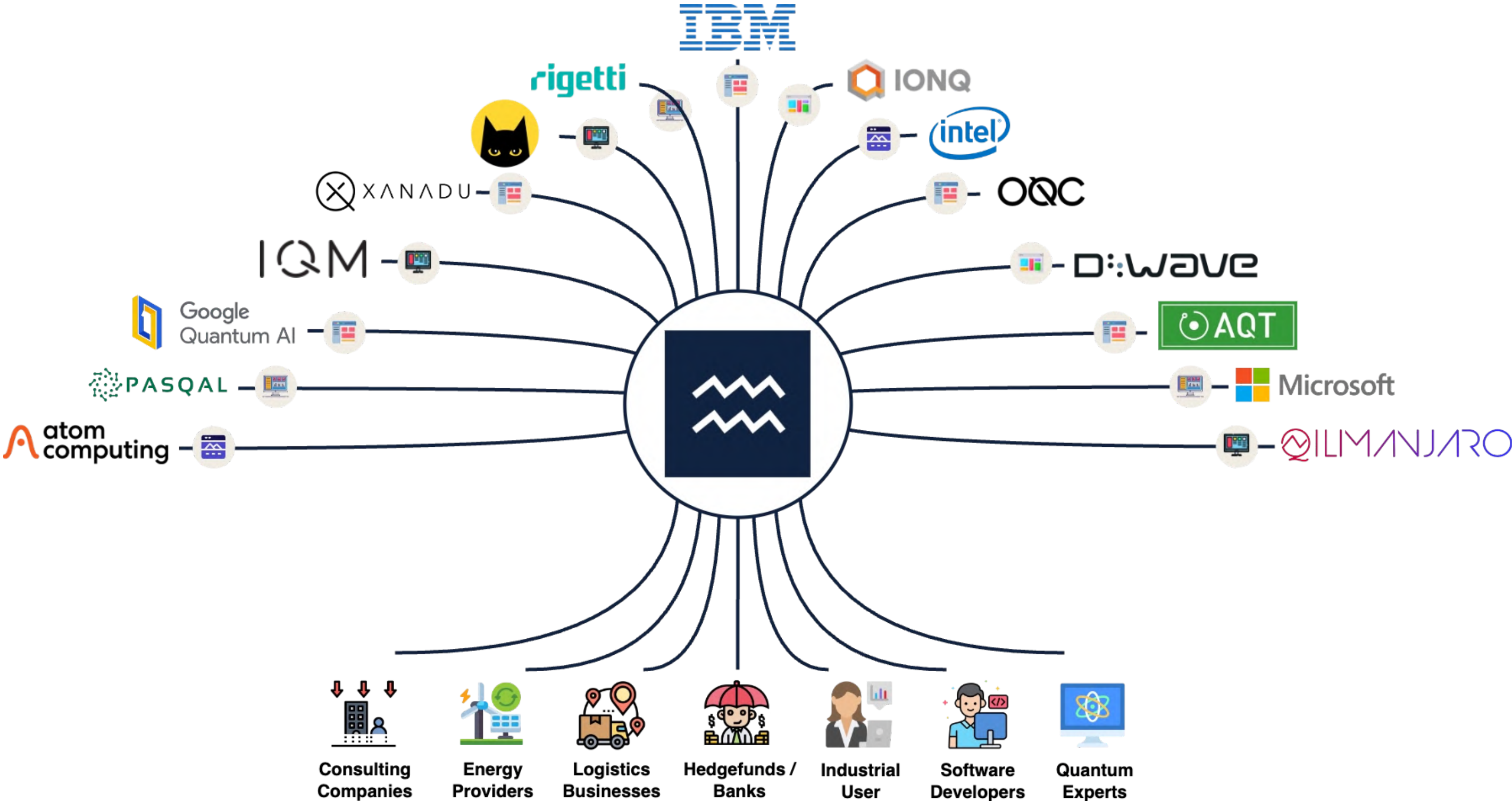
?  
Where to find affordable quantum experts?





# Aqarios as the Central Nervous System

The new world: A **single platform** for many stakeholders.





# Aqarios Luna

The cloud platform to solve real-world and large-scale optimization problems using quantum technologies.



We show you when quantum computing should be used.



We recommend the best hardware and algorithm.



We take the role of your affordable quantum experts.

We solve the most challenging optimization problems by intelligently applying the most suitable solution from all available quantum, hybrid and classical approaches.



# Services of Aqarios Luna

How users can benefit from Quantum Computing through Luna.

## Aqarios Luna

**LunaSolve**

Solve your optimization problem with the best combination of software and hardware for your use case.



Solving recurring optimization problems efficiently.

**LunaBench**

Evaluate your algorithm or use case against state-of-the-art quantum, hybrid and classical approaches.



Benchmarking or discovering a quantum advantage.

**LunaQ**

Access quantum hardware, develop your own approach, and run quantum algorithms in varying fields.



Accessing quantum hardware and applying algorithms easily.

**LunaLib**

Library of use cases, application examples, and knowledge about quantum and optimization.



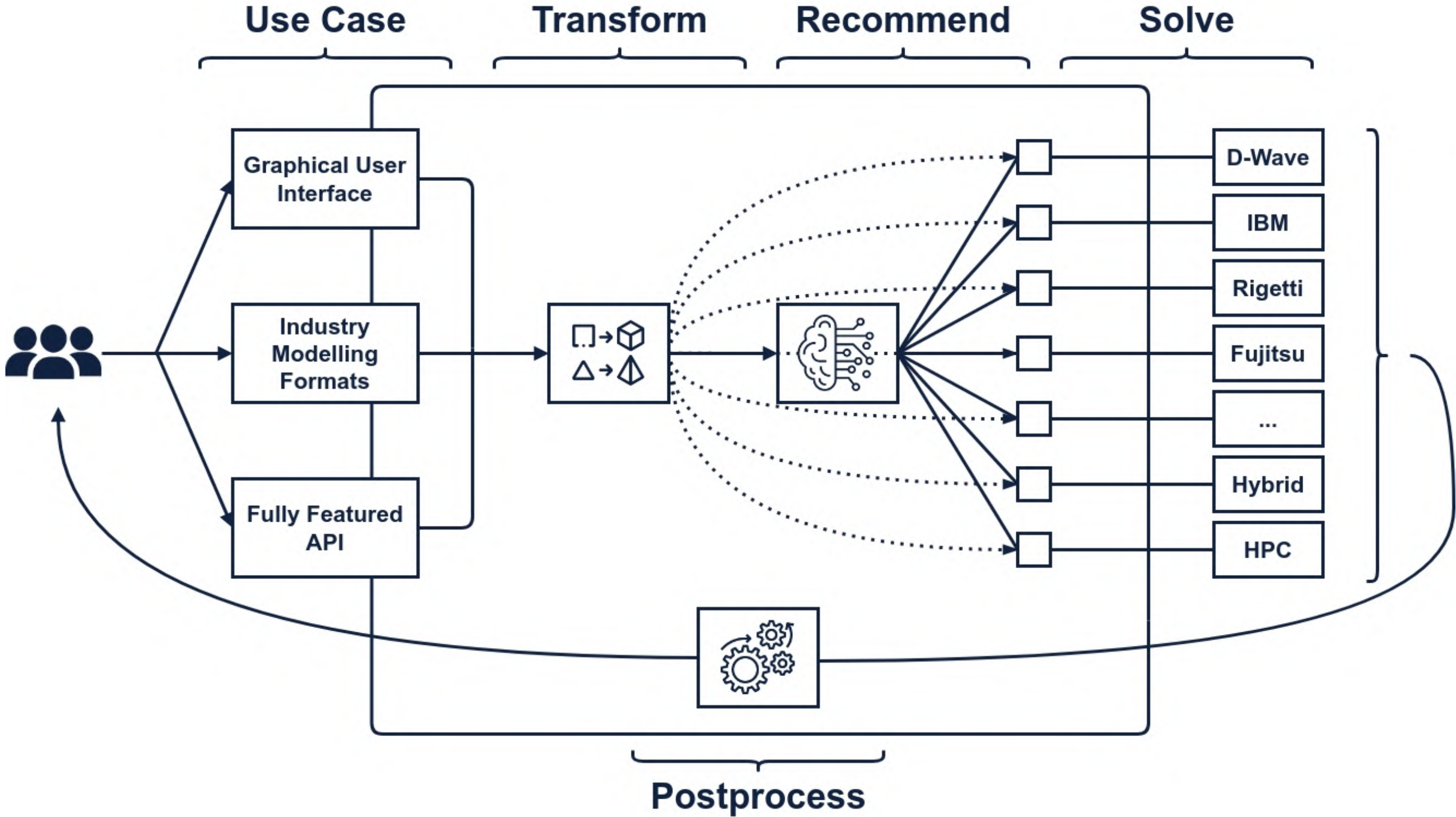
Onboarding of new users and discovering new knowledge.





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Solve your optimization problems efficiently.





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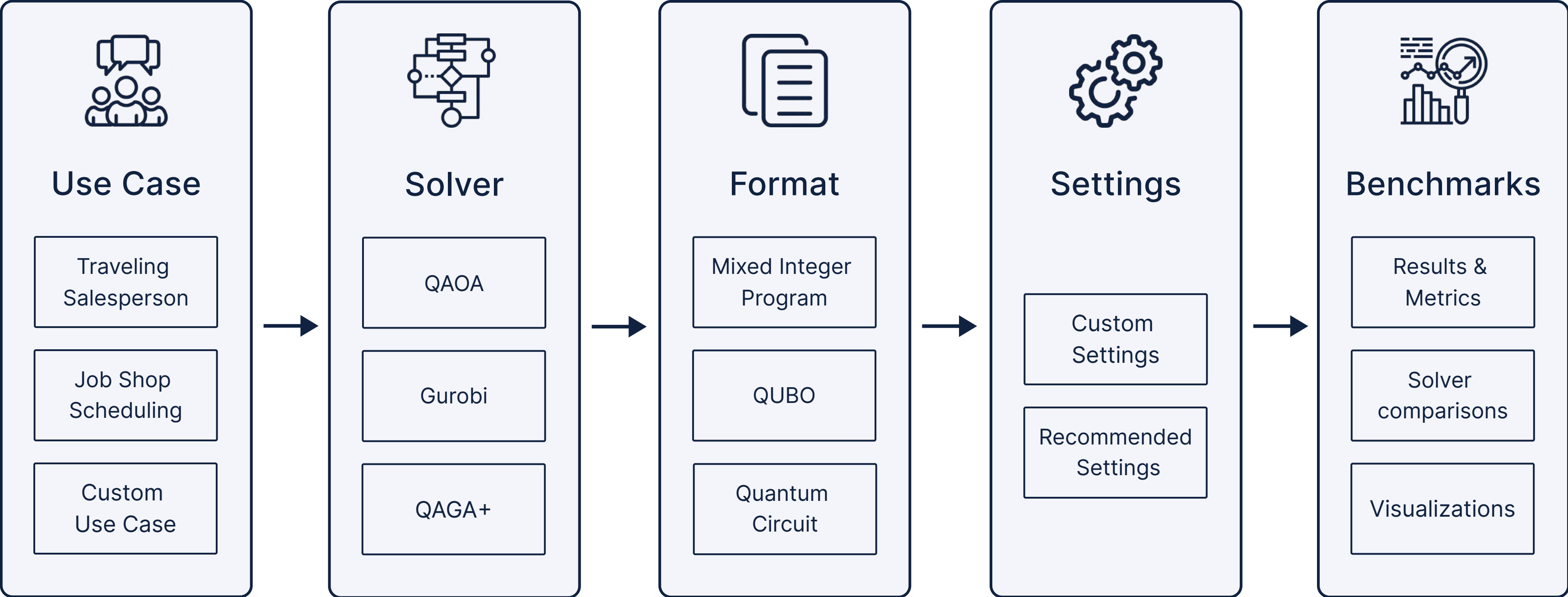


Onboarding of new users and discovering new knowledge.



# LunaBench

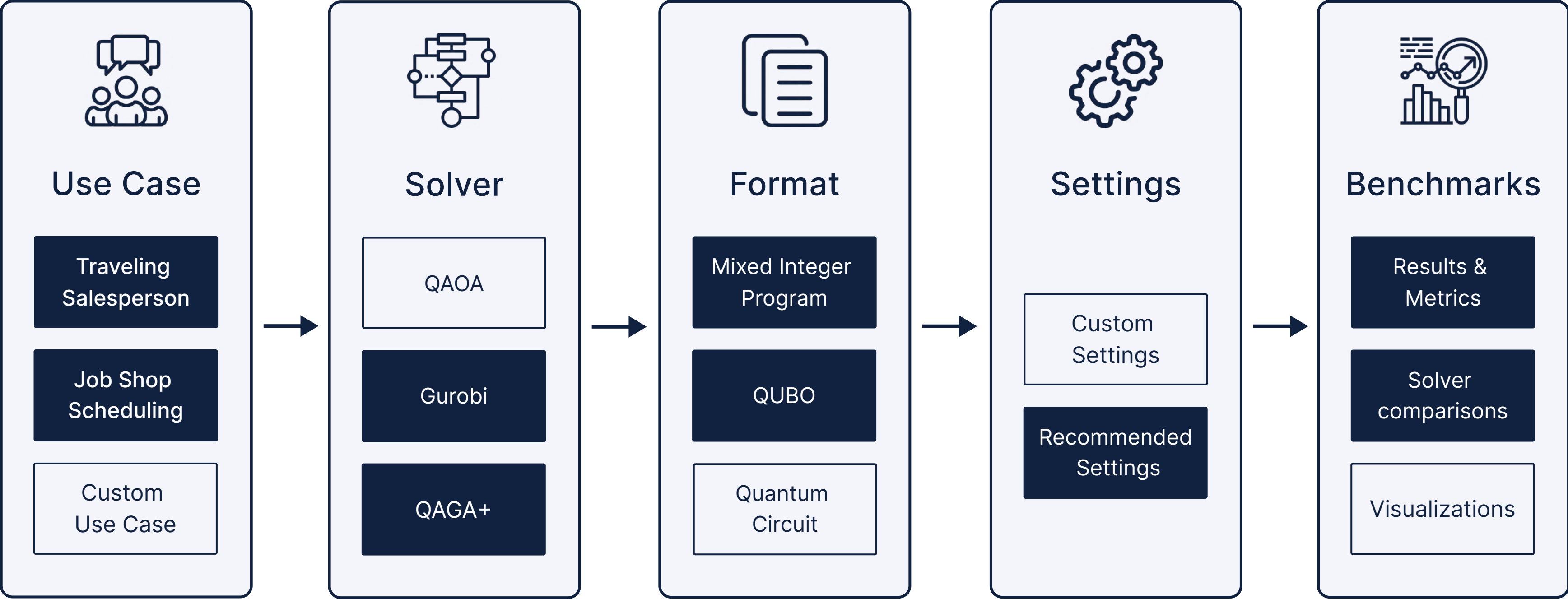
Benchmark use cases and solvers the right way.





# LunaBench

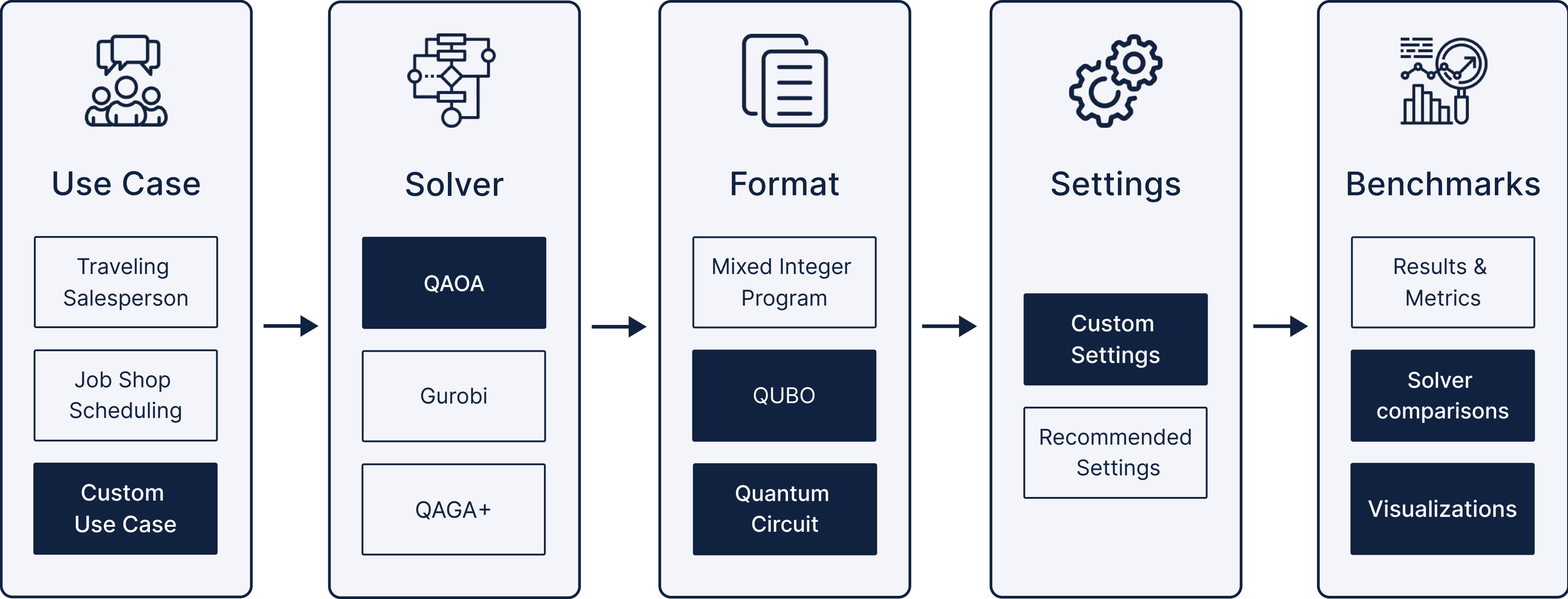
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# Services of Aqarios

How to start your quantum journey with Aqarios.

## Aqarios Platform Services

Work with  
use case  
library

and/or

Use an  
existing use  
case model

+

**Goal:**

Apply quantum/optimization  
algorithms easily



# Services of Aqarios

How to start your quantum journey with Aqarios.

## Aqarios Customer Projects

Model a new custom use case

and/or

Learn about Quantum Computing

+

**Goal:**

Project on (quantum) optimization or (quantum) AI

## Aqarios Platform Services

Work with use case library

and/or

Use an existing use case model

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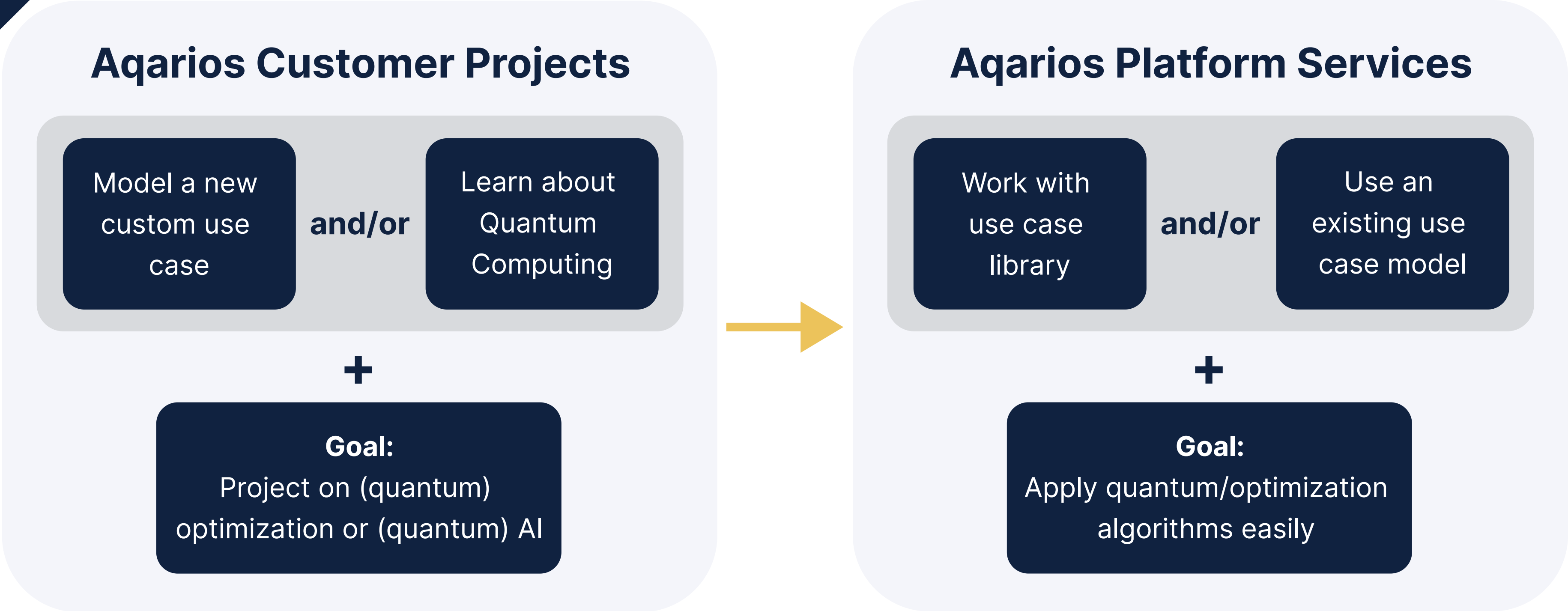
**Goal:**

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# Services of Aqarios

How to start your quantum journey with Aqarios.





# But why Aqarios?

What makes us unique in the quantum landscape.

## **Pragmatic.**

Quantum is coming, but we know it's not the solution to all our problems today.

## **Solution-driven.**

We focus on providing the best solutions, not overselling due to unreasonable hype.

## **Hardware-agnostic.**

Be it quantum, hybrid, quantum-inspired or classical - we provide the best of all worlds.

## **Transparent.**

No hidden processes to sugarcoat results - you get actual assessments of real performances.



# Partnerships, Projects and Core Verticals

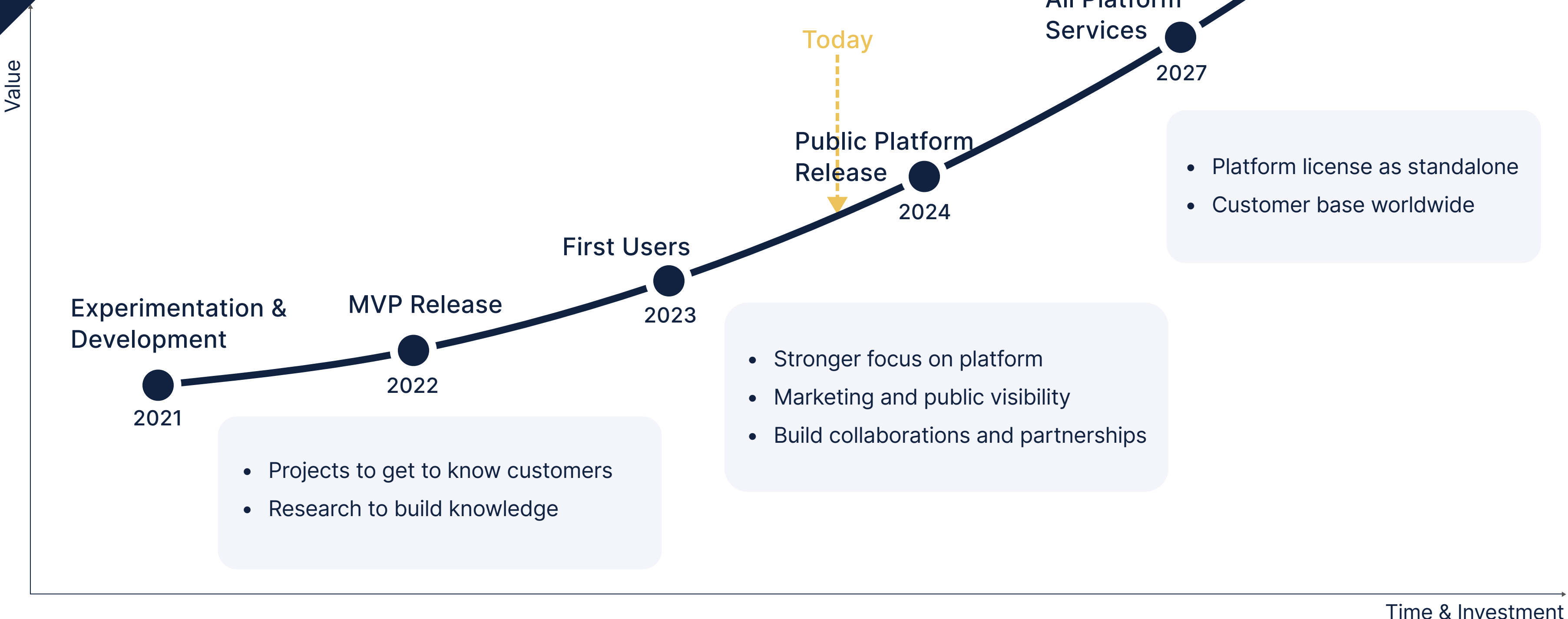
Choosing big players in the relevant industries.





# The Journey of Aqarios

From a small spin-off to market leadership in QC.



- Projects to get to know customers
- Research to build knowledge

- Stronger focus on platform
- Marketing and public visibility
- Build collaborations and partnerships

- Platform license as standalone
- Customer base worldwide



# The Takeaways of Today's Talk

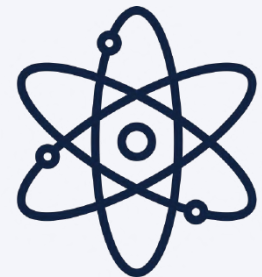
So, should you invest in Quantum Computing?



**Quantum Computing will not bring any production value today.**

Hardware is not mature enough to solve real-world problems on a large scale.

**But:**



**Quantum Computing will revolutionize many industries. Most likely yours as well.**

The potential impact is enormous, creating billions to trillions in economic value.



**Acquiring quantum knowledge is neither easy nor fast.**

Evaluating use cases and training your team takes time and effort.





# AQARIOS

October 2023

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