## **Enhance Your Supply Chain with Mathematical Optimization**

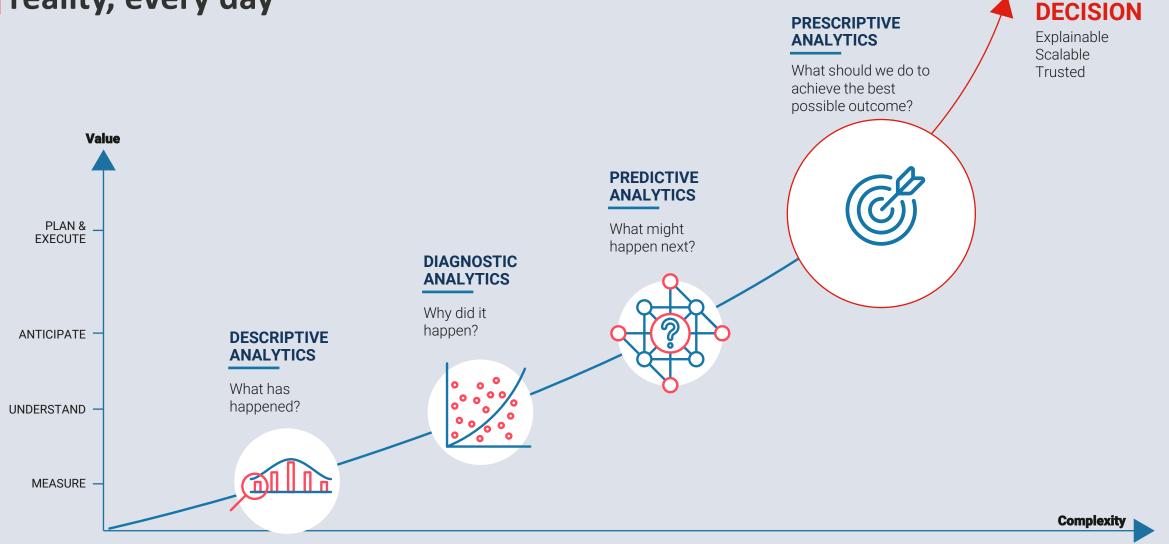
Jennifer Locke Manager, Technical Account Management, Americas

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# **Optimal decisions can be your reality, every day**



**OPTIMAL** 



## **Supply Chain Optimization**

The use of mathematical techniques to make the supply chain more efficient, cost-effective, and responsive.



## Challenges



Globalization and Complexity

Challenging to manage diverse suppliers, transportation networks, and customs regulations

## Demand Volatility

Fluctuations in customer demand, difficult to accurately forecast and plan inventory levels. Shifts in demands lead to overstocking or stockouts, impacting customer satisfaction and profitability.



#### Inventory Optimization

Excessive inventory ties up capital and increases storage costs, while inadequate inventory levels lead to stockouts and lost sales



#### **Cost Pressures**

Pressure to reduce costs and improve operational efficiency, such as optimizing transportation, warehousing, inventory costs, and find ways to minimize waste and streamline processes

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## **Optimizing Your Supply Chain**

Harnessing mathematical optimization for efficient planning and execution

#### **Network Design**

Optimize the location of production facilities, distribution centers, and transportation routes to minimize costs and improve customer service levels.

#### Inventory Management

Optimize inventory levels and replenishment policies to minimize inventory holding costs while ensuring that products are available when needed.

#### Production Planning

Optimize production schedules and workforce allocation to maximize production efficiency and minimize costs.

#### Supplier Selection

Optimize supplier selection and contracting decisions to minimize costs while ensuring quality and delivery performance.

#### Demand Forecasting

Optimize demand forecasting to improve inventory management and production planning







## Vestel

#### Challenges

To increase visibility, flexibility, productivity, and profitability of a global end-to-end supply chain.

#### **Optimized Outcomes**

ICRON's new S&OP system, powered by Gurobi, revolutionized Vestel's processes, leading to a 20% improvement in planning accuracy and a 50% reduction in planning time.

"Gurobi is able to quickly conduct an analysis to determine the root cause of the infeasibility of a planning problem and run scenario analysis to explore various possible solutions." Z. Caner Taşkın, Chief Technology Officer, ICRON

Gurobi Partner:



## ARAUCO

#### Challenges

To accurately forecast demand, manage raw material supply as well as production and distribution operations, and make integrated, optimal plans and decisions—amidst supply and demand volatility.

#### **Optimized Outcomes**

With Gurobi, ARAUCO can now minimize costs and maximize demand fulfillment, resource utilization, and revenue growth.

ARAUCO was able to swiftly and successfully build models that captured and addressed their highly complex supply chain planning problems and enabled them to rapidly generate optimal solutions.

arauco

Gurobi Partner:

## Polymathian

#### Challenges

To enable users to solve complex planning and scheduling problems through optimal, automated, repeatable, and auditable planning processes.

#### **Optimized Outcomes**

With their Gurobi-powered solution from Polymathian, customers have achieved a 10-30% increase in efficiency (i.e., asset utilization and throughput), with dramatically reduced planning cycle times (from days and hours to a few minutes or seconds).

"[Our customers] can get the best possible answer in the shortest possible time to make better business decisions given their role in the value chain."

Dr. Ben Hollis, Director, Polymathian

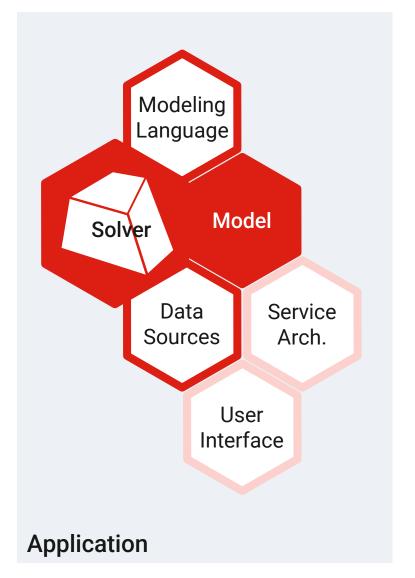


# What do I mean by optimization?

Also known as... Mathematical Programming, Decision Science, Decision Optimization, Decision Analytics, Prescriptive Analytics, Operations Research

## What You Need for an Optimization Application





#### Modeling language

Any programming language (Python, Matlab, R, C, C++, C#, Java, ...) or special math modeling language

#### Model

A problem statement that encompasses the necessary business requirements, such as a clearly defined objective, any applicable constraints, and the decision variables involved.

#### Solver

A software tool or algorithm that is designed to find the best solution to a specific optimization problem.

#### **Data sources**

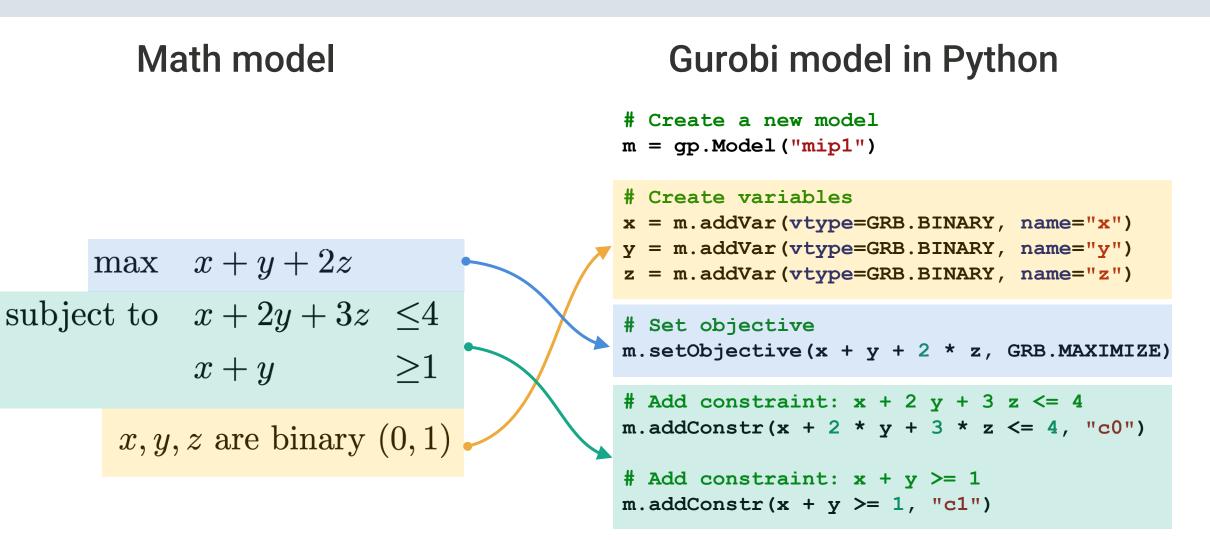
Access to databases, services, etc. from the programming language API's tools

#### User interface (optional)

Service architecture (optional)

## What *Is* an Optimization Model?





# Optimize model
m.optimize()





n n

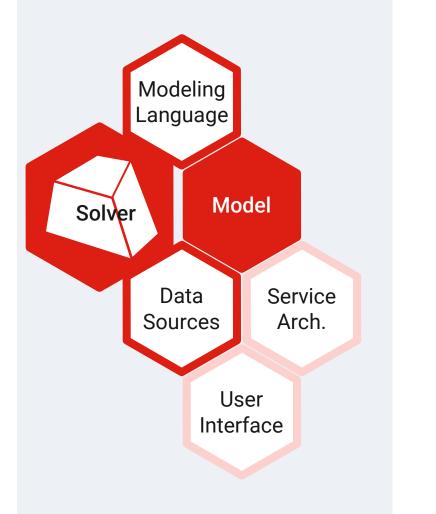
#### Demo

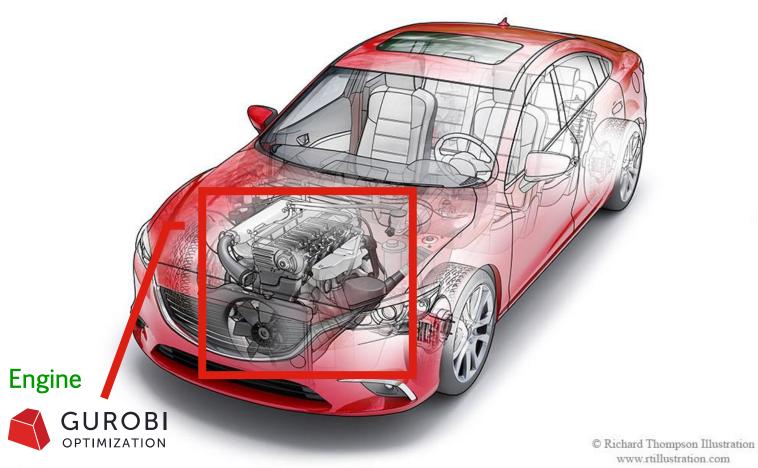
Workforce allocation Production planning Facility location

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## Introduction to Gurobi

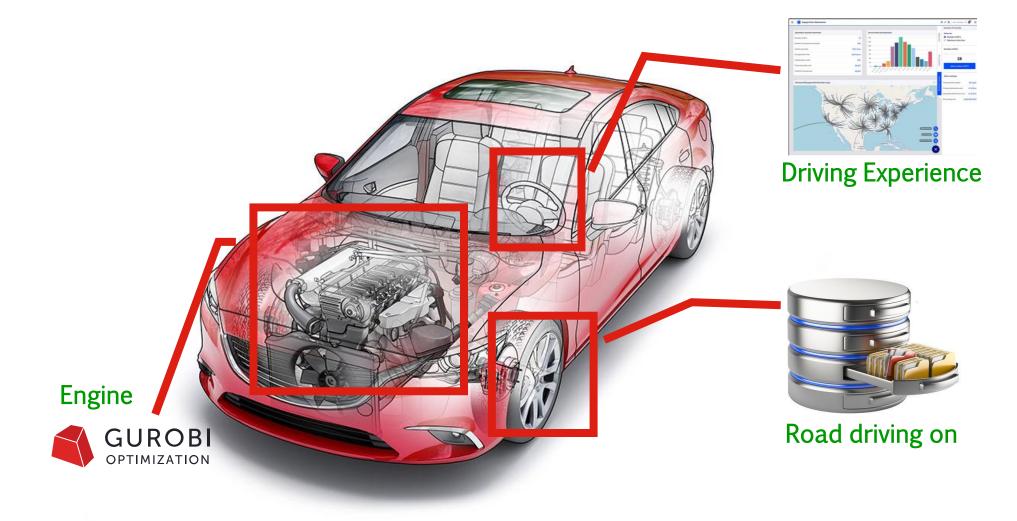


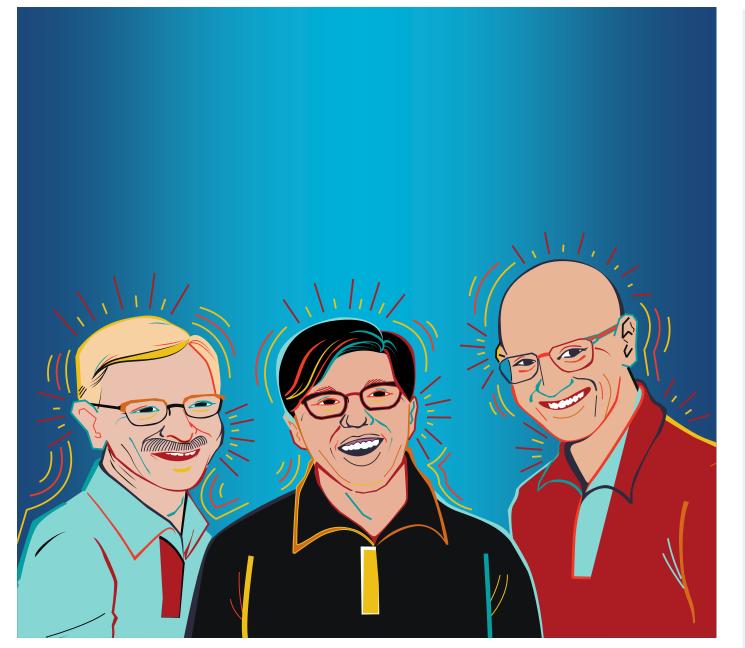


Application



## How Gurobi and Aimpoint Work Together





#### GUROBI OPTIMIZATION

## A Singular Focus

In 2008, our founders created Gurobi Optimization with a single, simple vision:

To build the world's fastest and most powerful mathematical optimization solver.

And that's exactly what they did.

Dr. Bob Bixby, Dr. Zonghao Gu, and Dr. Ed Rothberg

## The World's Most-Trusted Brands Run on Gurobi



TRUSTED BY 70% OF FORTUNE 10

70% OF TOP GLOBAL TECH

**COMPANIES** 

70%

OF BIGGEST EUROPEAN COMPANIES (BY REVENUE)

60%

OF TOP GLOBAL FOOD PRODUCERS

"[Gurobi] has met our high expectations, and the support they provide has been fantastic."

Michael North, Sr. Director, National Football League (NFL)



VIEW CASE STUDIES

## **Franz Edelman Award in Operations Research**



- Measured financial impact of finalists: \$257 billion
- Large fraction use LP or MIP to achieve results
  - <u>https://www.informs.org/Recognizing-</u> <u>Excellence/INFORMS-Prizes/Franz-Edelman-Award</u>

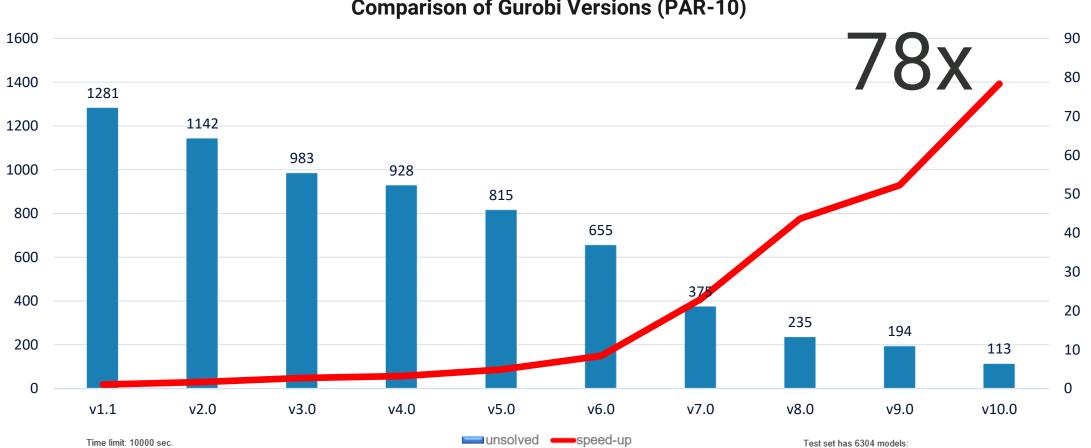




## **MILP Performance Evolution**



**GUROBI** OPTIMIZATION



**Comparison of Gurobi Versions (PAR-10)** 

Intel Xeon CPU E3-1240 v5 @ 3.50GHz 4 cores, 8 hyper-threads 32 GB RAM

- 561 discarded due to inconsistent answers

- 1567 discarded that none of the versions can solve - speed-up measured on >100s bracket: 2371 models

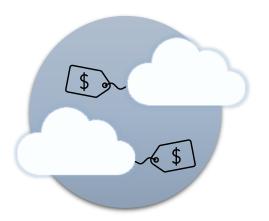
## What Does a Faster Solver Buy You?



Solver performance is a combination of speed, robustness, tractability, and scalability.









## Expand the Scope

More scalable solutions can allow for considering more decisions at once

#### Real-Time Optimization

Faster models may mean you can set up a closedloop system that finds and then implements results

#### Reduce Cloud and Compute Costs

Spending less time on optimization may reduce your cloud computing bill at the end of the month.

#### More Questions Answered

Answer questions as they arise. What if the price increased by X%? What constraints are holding us back right now?

## Supported Model Types

Gurobi solves a broad range of problem types

LP	QP	QCP
<b>MILP</b> (including PWL)	MIQP	Non-Convex MIQCP
SOCP	<b>Bi-Linear</b>	Convex MIQCP





- Mathematical optimization
  - solve many the challenges you face today
  - Improve efficiency
  - Minimize costs
  - Maximize profits
- Always try MIP
- Gurobi and Aimpoint are here to help

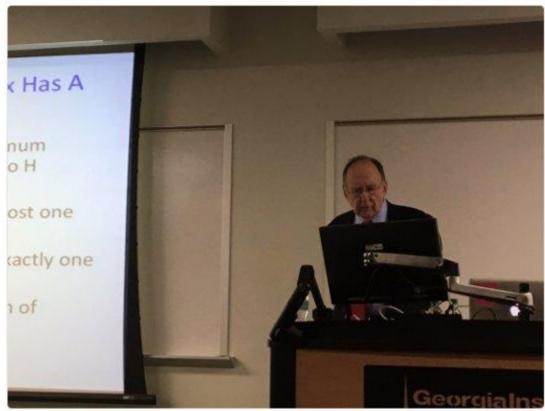


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Richard Karp quotes a colleague "Always try integer programming, it might work"



## Gurobi Team

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**Tracy Pesanelli** Vice President & Americas Senior Sales Advisor



**Paul Charchaflian** Director Alliances & Partners





### Thank You

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